

### Producer Component Prices

The producer component prices for the month of December are as follows: BF=\$16.2039, PR=\$2.3757, OS=\$0.7109. The average BC producer hectoliter return for the month is \$81.9182 compared to \$83.2869 in November – a decrease of \$1.3687.

The P10/WMP equalization payment charged to the producer pool in December for the production month of November was \$1,764,681. The equalization payment consists of shared costs across the P10 with respect to special class processing and other shared costs in both the P10 and WMP.

### BC Continuous Quota Position

**as of November 2017:** -1.33%

*December 2017 \*forecasted:* -1.00%

### Important Reminder: New Installations

Reminder to all dairy producers planning on installing new equipment, from bulk tanks to robotic milking systems: it is a requirement of the BC Ministry of Agriculture to notify the ministry of all planned installations and major changes to your operation. It is mandatory to submit blueprints to the ministry of all equipment **prior** to installation to ensure that your equipment is licensed and approved in a timely manner.

If you are planning an installation, please contact Lynette Hare at 604-556-3093 or Roger Pannett at 604-556-3017.

### Transportation: Driveway Policy Important Reminders - Winter Conditions

If a producer's yard is not maintained and free and clear of ice and snow, that producer risks missing that milk pickup. While drivers strive to meet pickups at each producer, they must use their judgement so as to not delay or prevent pickup of other farms on their routes. If the driveway later becomes accessible, and haulers are able to come back, a special pickup charge would occur. In winter conditions, that portion of the driveway and yard on which the tanker travels must be cleared of snow and ice. Any icy surfaces should be salted and/or sanded.

We thank producers for your diligence over winter conditions thus far.

If you have any questions or concerns, please contact: Gary Broerken 604.854.4478 [gbroerken@bcmilk.com](mailto:gbroerken@bcmilk.com) Kelly Harris 604.854.4479 [kharris@bcmilk.com](mailto:kharris@bcmilk.com)

### New Entrant Program (NEP) Consultation Update

Please click the following link to access the NEP page of our website for all background and updates on the consultation: [NEP Consultation](#). From there to view the feedback from the recent Fall Producer Meeting held in Vancouver, please see document (highlighted in yellow): **NEP Consultation: FEEDBACK from Fall Producer Meeting – December 8, 2017**

The next opportunity to provide feedback on the new NEP program will be at the Board's Spring Producer meetings to be held at locations around the province in March 2018. The Board will present a draft NEP policy proposal online and at the Spring Producer meetings, to seek additional feedback from stakeholders.

### 2018 Spring Producer Meetings

The Board is currently finalizing its regional spring producer meeting dates. Please watch for an upcoming *Notice to Producers* with the spring meeting scheduled dates for March 2018. All producers and industry stakeholders are encouraged to attend the spring regional producer meetings.

### Quota Tools Assessment Review – Update

On January 12, 2018, the Farm Industry Review Board (FIRB) provided an update regarding its timeline to provide its response to the BC Milk Marketing Board's (BCMMLB) evaluation of quota policies impacting the transfer of quota in BC: [BCFIRB Quota Review Timeline Update – January 12, 2018](#)

The FIRB has delayed its release for decision to late January or early February with a target of no later than February 9, 2018. The Milk Board will continue to provide updates as they become available.

## Provincial Freight

The producer freight rate calculations for the months of November and December are summarized below:

Freight Rates (\$/hl)	November	December
Zone Transportation Costs	3.08	3.07
Less: Vendor Billings	(0.13)	(0.11)
Gross Provincial Freight Rate	2.95	2.96
Add: Train/Volume Discounts	0.33	0.34
Less: Stop/Extra Pick-Up Charges	(0.16)	(0.15)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	(0.04)	0.03
<b>Net Provincial Freight Rate</b>	<b>3.08</b>	<b>3.18</b>

## Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	November 2017	%*
	Kg of BF	
NL	-742,731	-30.08%
P5	8,791,854	3.27%
WMP	-5,133,269	-5.66%
P10	2,915,854	0.81%
BC	<b>-428,436</b>	<b>-1.33%</b>

\*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

## Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for November and December are:

Milk Quality Data	November	December
Individual Bacteria Count	23,800	24,282
Somatic Cell Count	167,402	165,616
Quality Bonus Qualifiers(%)	72.54%	73.42%

## Producer Payments

Participants in the January | February | March Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
January	Feb 1	Feb 20
February	Mar 1	Mar 19
March	Apr 3	Apr 19

## Credit Transfer Average Prices

Effective December 1	Conventional   Organic
Average Price	\$5.57   \$6.33

A Summary of Credit Transfer Statistics can be found at [bcmilk.com](http://bcmilk.com) with other credit transfer documents.

## Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Feb 1 @ 1:00pm	Mar 1
CDQ Buy/Sell of Credits	Jan 25 @ 1:00pm	Jan 1   Feb 1

If you have any questions, please contact:

**Kathy Wallis** 604.854.4471 [kwallis@bcmilk.com](mailto:kwallis@bcmilk.com)

**Pam Gregory** 604.854.4474 [pgregory@bcmilk.com](mailto:pgregory@bcmilk.com)

## New Fax Number for Submissions of CDQ Buy/Sell Credit Transfer Application Forms

The fax number to submit the CDQ Buy/Sell Credit Application Forms has been changed. **The CDQ Buy/Sell Credits Application Forms should now be faxed to Pam Gregory's direct line at 604.854.4474.** Alternatively, the CDQ Buy/Sell Credits Application Form can also be emailed to Pam Gregory at [pgregory@bcmilk.com](mailto:pgregory@bcmilk.com).

It is the producer's responsibility to ensure that their application form has been successfully submitted to the BCMMB before the deadline. Once received, the BCMMB will forward a confirmation received to the fax or email indicated on the application form. If you do not receive confirmation before the deadline, please contact Pam Gregory at 604.854.4474 or [pgregory@bcmilk.com](mailto:pgregory@bcmilk.com) to confirm the application form has been received.

Please note that due to the volume and administrative time, the staff cannot guarantee a response to producers' inquiries the morning of the credit application deadline.

**[bcmilk.com](http://bcmilk.com)**

### IMPORTANT: Lab Test Emails

If you are not receiving your test result e-mails, please check your junk and spam folders.

If any questions, please contact Kelly Harris at 604.854.4479 or by email at [kharris@bcmilk.com](mailto:kharris@bcmilk.com).

### IMPORTANT Quota Management Reminder: Corporate Producers

It is the producer's responsibility to inform the Board a minimum of one calendar month before any change is made with respect to the shareholder structure or allotment of shares within the corporation.

**Prior to initiating any structural change of shareholders/shareholdings within the corporation or a change of the president of the corporation,** please contact Kathy Wallis at [kwallis@bcmilk.com](mailto:kwallis@bcmilk.com) or 604.854.4471 to ensure that the proposed changes fall within the exempt transfer provisions of the BC Milk Marketing Board Consolidated Order. If it is determined that the transfer is acceptable within the Board's Family Transfer Policy, Kathy can provide you with a Continuous Daily Quota (Name Change) Transfer Application and a detailed list of the corporate documents required to complete the name change by the desired effective date.