

### Producer Component Prices & Standard Blend

The producer component prices for the month of July are as follows: BF=\$11.1198, PR=\$7.2046, OS=\$1.6430 or an equivalent return of \$72.6615 per standard hectolitre. This return compares to \$71.8239 in June 2017 with a difference of \$0.8376 per standard hectolitre. The average producer return for the province is \$77.59 per hectoliter.

The P10/WMP equalization charged to the producer pool in July for the production month of June was \$2,432,597. The equalization payment consists of shared costs across the P10 with respect to special class processing, over quota processing.

### Important Reminder: Flexible Incentive Days

Eligible producers are limited to a total of 8 incentive days between July and November, with the following maximum monthly limits:

- July 3 day maximum
- August 3 day maximum
- September 3 day maximum
- October 3 day maximum
- November 3 day maximum

**The total number of days from July to November cannot exceed 8 days.**

If you have any questions regarding the flexible incentive days, please contact Zahra Abdalla-Shamji at [zabdalla@milk-bc.com](mailto:zabdalla@milk-bc.com)

### 2017 BCMMB Election – Voting & Nomination Registration Information

Election Information Packages will be mailed by late August to all producers by the Independent Elections Officer (IEO). Each package will contain the Election Rules and Procedures, a Voting Producer Registration Form, a Nomination Form and an Election Timeline. The IEO for the BCMMB Election is the BC Council of Marketing Boards (Kathleen Zimmerman).

Producers operating as partnerships or corporations must submit their Voting Producer Registration Forms to the IEO by **September 29, 2017**, if they want to vote in the election.

Please note that producers operating as sole proprietors and those partnerships and corporations which previously registered a Voting Producer on behalf of the corporation or partnership are *not required* to submit Voting Producer Registration Forms, if the previously-designated Voting Producer remains the same.

**Future potential Board candidates for the election:** please be aware that ONLY “registered Voting Producers” can sign nomination forms, in support of your candidacy. All five of the signatures must be Voting Producers in order for your nomination to stand.

If you have any questions regarding the 2017 BCMMB Election process, please contact the Independent Elections Officer, Kathleen Zimmerman, directly at 778.833.0158 or by email to [AgResults@shaw.ca](mailto:AgResults@shaw.ca)

### Note from the Chair – Ben Janzen

Growth in butterfat demand appears to be the new norm in the dairy industry across Canada. Market growth is never guaranteed, nor are the rates of increase predictable, yet we need to respond as efficiently as possible to meet this changing demand. BC producers have responded well by investing significantly in their farms—not just in cows, but in new barns, robots and other equipment upgrades, in order to meet these increases in production requirements and to sustain the industry long-term.

Adding to the challenges for the BC dairy industry this year is the unprecedented forest fire season we are experiencing. While one farm has experienced a total loss, thankfully most of the cattle were saved. With the significant amount of stress caused to both animals and farm families, producers and transporters have reacted exceedingly well. Transporters have had to change routes and make detours on short notice, but to date, BC has not missed a milk pick-up. Throughout changing economic and political conditions for the dairy industry, one thing remains the same—we have no control over the weather! We are all hoping for rain, soon. Lots of it.

### BC Continuous Quota Position

**as of June 2017: -1.33%**

*July 2017 \*forecasted: -1.38%*

### Provincial Freight

The producer freight rate calculations for the months of June and July are summarized below:

Freight Rates (\$/hl)	June	July
Zone Transportation Costs	3.02	3.03
Less: Vendor Billings	(0.10)	(0.15)
Gross Provincial Freight Rate	2.92	2.88
Add: Train/Volume Discounts	0.33	0.33
Less: Stop/Extra Pick-Up Charges	(0.14)	(0.14)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	0.02	(0.03)
<b>Net Provincial Freight Rate</b>	<b>3.13</b>	<b>3.04</b>

### Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	June 2017	%*
	Kg of BF	
NL	-558,009	-22.17%
P5	8,134,868	3.09%
WMP	-4,135,928	-4.70%
P10	3,440,931	0.97%
BC	<b>-414,316</b>	<b>-1.33%</b>

\*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

### Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for June and July are:

Milk Quality Data	June	July
Individual Bacteria Count	25,993	21,903
Somatic Cell Count	178,511	189,784
Quality Bonus Qualifiers(%)	65.58%	67.55%

### Producer Payments

Participants in the July | August | September Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
July	Aug 1	Aug 18
August	Sep 1	Sep 20
September	Oct 2	Oct 19

### Credit Transfer Average Prices

Effective July 1	Conventional	Organic
Average Price	\$5.35	\$6.00

A Summary of Credit Transfer Statistics can be found at [www.milk-bc.com](http://www.milk-bc.com) with other credit transfer documents.

### Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Sep 1 @ 1:00pm	Oct 1
CDQ Buy/Sell of Credits	Aug 25 @ 1:00pm	Aug 1 Sep 1

If you have any questions, please contact:

**Kathy Wallis** 604.854.4471 [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com)  
**Pam Gregory** 604.854.4474 [pgregory@milk-bc.com](mailto:pgregory@milk-bc.com)

[www.milk-bc.com](http://www.milk-bc.com)

### Quota Management: Corporate Producers

It is the producer’s responsibility to inform the Board a minimum of one calendar month before any change is made, with respect to the shareholder structure or allotment of shares within the corporation.

**Prior to initiating any structural change of shareholders/shareholdings within the corporation or a Change of the President of the corporation**, please contact

Kathy Wallis [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com) or 604.854.4471 to ensure that the proposed changes fall within the exempt transfer provisions of the BC Milk Marketing Board Consolidated Order. If it is determined that the transfer is acceptable within the Board’s Family Transfer Policy, Kathy can provide you with a Continuous Daily Quota (Name Change) Transfer Application and a detailed list of the corporate documents and other requirements to complete the name change by the desired effective date.

### Quota Management: Farm Moves

A minimum of one month’s notice is required when a producer is moving to another farm premises. The registered quota holder is required to notify Kathy Wallis, in writing, providing the following details:

- Complete address of new farm location
- New mailing address & contact information (telephone #, Cell & email) if also changing
- Date and time of last milking at old farm location
- Date and time of first milking at new farm location

Send to: [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com) or fax 604.556.7717

Please ensure that you contact Roger Pannett (the Provincial dairy inspector with the Ministry of Agriculture) at 604.819.6420 or [Roger.Pannett@gov.bc.ca](mailto:Roger.Pannett@gov.bc.ca) to arrange your dairy farm premises inspection, with enough notice.

The BCMMB cannot implement any change in licensing until the dairy inspector has approved the new dairy farm premises.

For transportation purposes, you will also be required to complete a new “Producer Survey” <http://milk-bc.com/transportation/index#movingquits> and return it to our office prior to your move.

