

### Producer Component Prices & Standard Blend

The producer component prices for the month of September are as follows: BF=\$10.4961, PR=\$6.9424, OS=\$1.5610 or an equivalent return of \$69.1024 per standard hectolitre. This return compares to \$71.3711 in August 2017 with a difference of \$2.2687 per standard hectolitre. The average producer return for the province is \$74.7846 per hectolitre.

The decrease in the September price is primarily a result of the P10/WMP equalization payment of \$4,943,223, which is an increase of ~\$2.4M from the previous 12 month average. The higher than average P10/WMP payment is due to a WMP province making a correcting adjustment for the month in which 6.8M litres of skimmed milk was incorrectly reported from May-July 2017, resulting in a \$3.5M cost to the WMP, or a \$4.91/hl impact to BC's September standard blend price. Any milk skimming in the WMP has a shared impact through the direct disposal costs of any unused milk components, but the value of the skimmed milk is realized at a nil value.

### Quota Tools Assessment Review (QTAR) Update

For the latest Quota Tools Assessment (QTAR) Update, please see [Notice to Industry – QTAR Update – October 3, 2017](#)

### New Entrant Program (NEP) Consultation & Survey

The BC Milk Marketing Board (the Board) is conducting a consultation to assist in the development of a New Entrant Program (NEP), which will encourage new people to enter the dairy industry as producers. An effective New Entrant Program will support the sustainability and social license of the dairy industry.

The survey should only take a few minutes of your time (nine quick questions) and is important to the Board's overall process. The Board wants to hear from you. It will be open for two weeks; the survey closing date: **October 20, 2017**. However, the website will be open for comments beyond that date, and until the closing of the consultation—April 30, 2018.

Please access the online survey here: [NEP Stakeholder Survey](#)

See NEP Consultation Plan for more detail on the intended process and timeline: [NEP Consultation Plan](#)

Any questions or concerns, please contact Vicki Crites at [vcrites@milk-bc.com](mailto:vcrites@milk-bc.com).



### BC Continuous Quota Position

as of August 2017: **-1.51%**

September 2017 \*forecasted: **-1.50%**

### Important: 2017 BCMMB Board Election

The 2017 Election for Members of the BC Milk Marketing Board has been concluded by the Independent Elections Officer (IEO). The 2017 election schedule provided vacancies for two positions. Three hundred and sixty-nine (369) Licensed Producers were eligible to vote in the 2017 BCMMB election.

Only two valid nominations were received for the two vacancies. Therefore, the two valid nominees are elected by acclamation.

The Board congratulates **Tom Hoogendoorn** (current BCMMB Vice Chair) and **Jeremy Wiebe** (current BCMMB Executive Treasurer), who were re-elected for three-year terms.

**The terms of office for the acclaimed candidates will commence at the close of the 2017 BCMMB AGM (December 8, 2017).**

### Important: Inhibitor Positive Loads

Producers are reminded to work with their veterinarians and all farm staff to ensure that treated animals never enter the supply chain. Furthermore, producers are asked to be cautious with the use of over the counter drugs, which many contain drug compounds that are detected at very low levels. Farms should review any topical creams or other over the counter drugs and ensure they are not coming in contact with the milking herd.

If you have any questions on milk quality please contact Kelly Harris [kharris@milk-bc.com](mailto:kharris@milk-bc.com) or 604.854.4479; or Woody Siemens [wsiemens@milk-bc.com](mailto:wsiemens@milk-bc.com) or 604.854.4476.

### Provincial Freight

The producer freight rate calculations for the months of August and September are summarized below:

Freight Rates (\$/hl)	August	September
Zone Transportation Costs	3.04	3.02
Less: Vendor Billings	(0.13)	(0.13)
Gross Provincial Freight Rate	2.91	2.89
Add: Train/Volume Discounts	0.33	0.33
Less: Stop/Extra Pick-Up Charges	(0.15)	(0.15)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	0.04	0.04
<b>Net Provincial Freight Rate</b>	<b>3.13</b>	<b>3.11</b>

### Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	August 2017	
	Kg of BF	%*
NL	-621,996	-25.07%
P5	7,848,141	2.95%
WMP	-4,625,718	-5.19%
P10	2,600,427	0.73%
BC	<b>-477,019</b>	<b>-1.51%</b>

\*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

### Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for August and September are:

Milk Quality Data	August	September
Individual Bacteria Count	22,609	24,872
Somatic Cell Count	189,006	183,546
Quality Bonus Qualifiers(%)	65.71%	67.01%

### Producer Payments

Participants in the October | November | December Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
October	Nov 1	Nov 20
November	Dec 1	Dec 19
December	Jan 2	Jan 18

### Credit Transfer Average Prices

Effective September 1	Conventional   Organic	
Average Price	\$4.27	\$6.50

A Summary of Credit Transfer Statistics can be found at [www.milk-bc.com](http://www.milk-bc.com) with other credit transfer documents.

### Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Nov 1 @ 1:00pm	Dec 1
CDQ Buy/Sell of Credits	Oct 25 @ 1:00pm	Oct 1 Nov 1

If you have any questions, please contact:

**Kathy Wallis** 604.854.4471 [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com)  
**Pam Gregory** 604.854.4474 [pgregory@milk-bc.com](mailto:pgregory@milk-bc.com)

### Quota Management: Incentive Days-Extended

The Milk Board is extending the opportunity to use incentive days under the current flexible incentive days program. The current program allows the use of 8 days from July – November 2017, the program has now been extended to December 2017. Please see the information below for details:

**Flexible Incentive Days** - Producers are limited to a total of 8 incentive days between July and December, with the following maximum monthly limits:

July	3 day maximum
August	3 day maximum
September	3 day maximum
October	3 day maximum
November	3 day maximum
December	3 day maximum

*The total number of days from July to December cannot exceed 8 days.*

*Due to the uncertainty of policy related to market requirements at this time, the Board will continue to update producers as required to manage production accordingly.*

If you have any questions or concerns please contact:  
 Kathy Wallis [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com) or T.604.854.4471  
 Pam Gregory [pgregory@milk-bc.com](mailto:pgregory@milk-bc.com) or T.604.854.4474

### 2017 BCMMB AGM & Fall Producer Meeting Friday, December 8, 2017

Fairmont Waterfront Hotel  
 Waterfront Ballroom & Lobby  
 900 Canada Place, Vancouver, BC

Producer Registration & Breakfast opens at 7:00 AM  
**2017 BCMMB AGM**  
 8:45 AM – 9:30 AM  
 9:30 AM – 10:00 AM – Energy Boost

### 2017 BCMMB Fall Producer Meeting

10:00 AM – 11:30 AM – Fall Producer Meeting  
 11:30 AM – 12:00 PM – Producer Q&A

### BCMMB Board & Staff attending 2017 BCDIC

#### BCMMB Board Members attending:

Ben Janzen, Tom Hoogendoorn, Jeremy Wiebe, Cornelis Hertgers, Dick Klein Geltink and Gerd Andres

#### BCMMB Staff attending:

Robert Delage, Zahra Abdalla-Shamji, Dan Poelman, Woody Siemens, Vicki Crites, Kathy Wallis, Lori Sharpe and Lisa Gruban.

The Board and staff look forward to joining BC milk producers and industry affiliates in this great opportunity to gather under one roof. [BCDIC 2017 December 6-8, 2017](#)